



FUEL SURCHARGE PROPOSAL

An indexed rate that
tracks the *fuel*

Prepared for Driven Solutions September 2026

Replace the flat fee. *Track the fuel.*

One indexed rate moves with the pump instead of a fixed dollar amount.

\$0.39

per billed mile at today's diesel

\$46.80

surcharge on the average job

One formula. *Rounded to the cent.*

Surcharge per billed mile

$$(\text{diesel price} - \$3.00) \div 8$$

Rounded to the nearest cent, applied to every mile. 8 is the fleet average MPG.

Rises when diesel rises. *Falls when it falls.*

The flat fee stopped *tracking the pump.*

	Diesel / gal	Fuel / job
Contract signed	\$3.00	\$45.00
May 2026	\$4.25	\$63.75
Today	\$6.15	\$92.25

Added fuel cost per job today: \$47.25. The \$46.80 indexed rate covers 99%.

The rate follows *the price.*

Diesel / gal	Rate / mile	Per average job
\$3.00	\$0.00	\$0.00
\$3.50	\$0.06	\$7.20
\$4.00	\$0.13	\$15.60
\$4.50	\$0.19	\$22.80
\$5.00	\$0.25	\$30.00
\$5.50	\$0.31	\$37.20
\$6.00	\$0.38	\$45.60
\$6.15	\$0.39	\$46.80
\$6.50	\$0.44	\$52.80
\$7.00	\$0.50	\$60.00
\$7.50	\$0.56	\$67.20
\$8.00	\$0.63	\$75.60

Fuel prices stay *elevated*.

EIA Short-Term Energy Outlook, Sept 2026

U.S. retail diesel 2026 average

\$5.07 / gal

U.S. retail diesel 2027 average

\$4.40 / gal

Distillate inventories below the 5-year low through most of 2027

Tight global supply, with upside risk if Middle East flows stay constrained

The indexed rate moves automatically. Neither side renegotiates.

DIESEL	RATE	PER JOB
	\$6.15	\$0.39 / mi · \$46.80
	\$6.50	\$0.44 / mi · \$52.80
	\$7.00	\$0.50 / mi · \$60.00
	\$8.00	\$0.63 / mi · \$75.60

One rate. *One service week.*

01 Set the rate

The prior week's diesel price sets the per-mile rate.

03 Bill it clearly

The surcharge is its own line, not buried in the mileage.

02 Lock it in

One rate applies to the full work week.

04 Let it breathe

The rate adjusts up or down automatically each week.

Combined rates, *ready to agree.*

Base rates stay unchanged. The surcharge rides on top.

	Current	At today's diesel
Enroute	\$1.50 / mi	\$1.89 / mi
On-hook	\$2.75 / mi	\$3.14 / mi

Requires a signed amendment to the contract rate schedule.